Pavement Maintenance & Reconstruction's 2025 Top Contractor Award

Pavement Maintenance & Reconstruction's Top Contractor award spotlights the annual top contractors in the pavement, sealcoating, striping, and pavement repair markets.

The following survey of paving and pavement maintenance contractors allows us to develop an objective and verifiable listing in each of these five industry segments.

To do that, we need to know:

- Gross Sales Volume for your fiscal year (FY) 2024 (regardless of the date that fiscal year ended).
- A breakdown by percentage of the type of work that generated those 2024 sales.
- Third-party verification of that sales total (see additional explanation at the end of the survey).

To determine whether a company qualifies for one (or more) of the five lists, we will multiply your total 2024 sales dollars by the percentage of work done in each industry segment. For example, if a contractor reports \$1 million in 2024 sales and generated 40% of those sales from paving, the number used to determine qualification for the Paving Top Contractor List would be \$400,000 (\$1 million x 40%).

Note: No sales figures will be reported or published; sales figures are only used internally for determining each list. Also, no contractor will be eligible for the list without third-party verification of your FY 2024 Gross Sales Volume.

What is the overall timeframe?

Entries open: Monday, Dec. 9, 2024

Entries due: Friday, March 28, 2025 at 11:59 PM CST

Featured in *Pavement Maintenance & Reconstruction's* June/July 2025 print issue and on *ForConstructionPros.com/pavement-maintenance.*

The criteria includes:

- Pavement Maintenance & Reconstruction's 2025 Top Contractor award winners are specific to the pavement, sealcoating, striping and pavement repair markets.
- Winners are based on sales revenue breakdowns provided by contractors in the submission process and verified by third party.
- U.S. companies only; international companies not eligible.
- Applications are free; there is no charge/fee to apply.
- Application must be completed in full to be considered. Incomplete submissions will be disqualified.
- Information will publish as listed in the nomination form. Not all pieces of the nomination form will publish. *Pavement Maintenance & Reconstruction* will not be held responsible for publishing information that was incorrectly submitted in the nomination process.
- All applications must be submitted electronically. Applications submitted via email or other platforms will not be eligible.
- Information provided in the application may be used in print and online.
- Limit one application per company. Multiple applications are not eligible.
- Contractors must self-nominate and submit their financial documents that verify total gross sales.
- PR companies, suppliers, vendors, etc. are not eligible to submit nominations.

- Honorees are vetted by Pavement Maintenance & Reconstruction's editorial staff.
- Winners ARE NOT determined based on relationship or advertising position with *Pavement Maintenance & Reconstruction*.
- Nominations close Friday, March 28, 2025 at 11:59 p.m. CST. Pavement Maintenance & Reconstruction will not accept any past due submissions.
- Questions can be directed to editor Brandon Noel at bnoel@Iron.Markets.

Your Contact Information:

Your First Name (required, will not publish):

Your Last Name (required, will not publish):

Your Company Name or Organization (required, will not publish):

Your Email (required, will not publish):

Country (required, will not publish):

Your Phone Number (required, will not be publish):

Your Mobile Number (optional, will not publish):

About the Company

Company Name/Organization (required):

Upload company logo here (optional):

Company Street Address (required, will not publish):

City (required):

State (required):

Zip Code (required, will not publish):

Company Website (required):

Company Phone Number (required, will not publish):

Contact Name at Company/Organization (required, will not publish):

Contact Email at Company/Organization (required, will not publish):

Company Social Media Handles (optional, will not publish):

Number of Years in Business (required):

Indicate number of employees at peak season (limit one) (if employees fulfill more than one function, please include them in the category they perform most often) (required, will not publish):

Management

Office Staff

Field Supervisor

Sales

Laborer

What is your company's Total Gross Sales for FY 2024? Round to whole dollar amounts (required, will not publish):

What percentage of your FY 2024 Total Gross Sales is represented by each of the following areas (must total 100%) (required):

Paving

Pavement Repair

Sealcoating

Striping

Surface Treatments (micro, slurry, chip, fog, etc.)

Other (Milling, Earthworks, Concrete, etc. Please Specify)

What percentage of your FY 2024 Total Gross Sales was generated from work done on each of the following (must total 100%) (required): **Driveways** Highways **Parking Lots** Residential Roads/Streets Other (Sports Surfaces, Cart Paths, Sidewalks, etc. Please Specify) What percentage of your FY 2024 Total Gross Sales was generated from the following types of work (must total 100%) (required): **New Construction Existing Pavement Maintenance** What percentage of your FY 2024 Total Gross Sales was generated from each of the following types of customers (must total 100%) (required): Commercial/Industrial Municipal (city/state/local) Multi-Family Residential (apartments/condos/HOAs) Single-Family Residential Other (please specify) Do you self-perform more than 50% of your work? (required): Yes No What percentage of your FY 2024 Total Gross Sales was generated by working as a subcontractor for other contractors? (required): What was your overall company-wide profit margin in FY 2024? (limit one; required, will not publish): Less than 5% 6-10% 11-15% 16-20% More than 20% How many different customers did you work for in FY 2024? (limit one; required, will not publish): Fewer than 100 101-150 151-200 201-300 301-400 More than 400 How many different jobs did your company complete in FY 2024? (limit one; required, will not publish): Fewer than 100 101-150 151-200 201-300

301-400 More than 400 What is the estimated replacement value of your fleet of equipment (including trucks)? (limit one; required, will not publish):

Less than \$250,000 \$250,000-500,000 \$500,000-\$1 million \$1 million-\$2 million More than \$2 million

To qualify and be considered for this Top Contractor award, third-party verification of your FY 2024 Total Gross Sales is required from your company's CPA, an independent CPA, your accounting firm, or a copy of the appropriate page from your tax return.

Verification must be on the CPA or accounting firm letterhead (no photocopies) and must include a statement to the effect that "I have reviewed the company's Top Contractor application, and the FY 2024 gross sales response to question Number 7 is accurate to the best of my knowledge."

The letter must be signed and dated and include the person's name, title and telephone number. **No financial information will be revealed;** it will be used only internally to determine qualification for each listing.

Upload document here or email verification documents to Editor Brandon Noel at bnoel@iron.markets